Performance Measurement

Senior Financial Managers Seminar

28-Apr-04

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PERFORMANCE MEASUREMENT

- **Purpose**
  - **To comply with the Government Performance Results Act (GPRA) of 1993.**
    - **Performance Goals to be Established**
    - **Goals to be Measured vs. Performance**
    - **Progress Reported to the Public**

PERFORMANCE MEASUREMENT

- **Benefits**
  - **Identify areas of weakness**
  - **Focus attention & efforts**
  - **Improve execution**
  - **Maximize availability of our war fighters dollars**

PERFORMANCE MEASUREMENT

- **Implementation**
  - **OSD established the performance & managing excellence office**
    - ✓ **Create & publish performance goals**
  - **RFA has developed**
    - ✓ **Obligation performance scorecard**
    - ✓ **Un-liquidated orders performance scorecard**
    - ✓ **Cash outlay performance scorecard**
    - ✓ **FBWT performance scorecard**
  - **RFA scorecards under development**
    - ✓ **Pre-validation failures**
    - ✓ **Unmatched disbursements attributable to commands**
  - **RFA planned scorecards**
    - ✓ **Aging of accounts receivable**
    - ✓ **Planned vs. Actual execution phasing**

PERFORMANCE ANALYSIS
BASIC SYM: 1106 FY
FULL: 1999

Amount in Thousands

- Scoring Criteria
  4) Green
  5) Yellow
  6) Orange
  7) Red

- Scoring Variances
  - Obligations
  4) Greater than 99.4
  5) 99.3
  6) 99.2
  7) 99.1 or Less

- Scoring Variances
  - All others
  4) Less than 0.5
  ✓ 0.6 - 0.8
  ✓ 0.9 - 1.2
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	FY 1999	2000	2001	2002	2003	2004
AUTH	$2,661,635	$2,668,497	$2,668,497	$2,668,497	$2,668,497	$2,668,497
OBLIG	$2,660,063	$2,658,879	$2,658,971	$2,648,950	$2,644,572	$2,642,635
OBLIG GOAL %	100%	100%	100%	100%	100%	100%
UNOBLIG BALANCE	$1,572	$9,618	$9,526	$19,547	$23,925	$25,862
OBLIG RATE	99.94%	99.64%	99.64%	99.27%	99.10%	99.03%
PERFORMANCE CONDITION	GREEN	GREEN	GREEN	ORANGE	RED	RED
PERFORMANCE SCORE	4	4	4	2	1	1
ULO	$881,008	$160,226	$56,200	$25,923	$11,220	$7,311
ULO GOAL %	41.00%	5.47%	1.80%	1.47%	0.67%	0.37%
ULO GOAL	$1,091,270	$145,967	$48,033	$39,227	$17,879	$9,873
ULO VARIANCE	-$210,262	$14,259	$8,167	-$13,304	-$6,659	-$2,562
ULO VARIANCE %	19.27%	-9.77%	-17.00%	33.92%	37.24%	25.95%
PERFORMANCE CONDITION	GREEN	RED	RED	GREEN	GREEN	GREEN
PERFORMANCE SCORE	4	1	1	4	4	4
OUTLAYS	$1,779,055	$2,498,653	$2,602,771	$2,623,027	$2,633,352	$2,635,324
OUTLAY GOAL %	59.00%	94.53%	98.53%	99.03%	99.33%	99.63%
OUTLAYS GOAL	$1,570,365	$2,522,530	$2,629,270	$2,642,613	$2,650,618	$2,658,624
OUTLAY VARIANCE	$208,690	-$23,877	-$26,499	-$19,586	-$17,266	-$23,300
OUTLAY VARIANCE %	13.29%	-0.95%	-1.01%	-0.74%	-0.65%	-0.88%
PERFORMANCE CONDITION	GREEN	ORANGE	RED	YELLOW	RED	RED
PERFORMANCE SCORE	4	2	1	3	1	1
FBWT	$882,580	$169,844	$65,726	$45,470	$35,145	$33,173
FBWT GOAL %	41.00%	5.47%	1.47%	0.97%	0.67%	0.37%
FBWT GOAL	$1,091,270	$145,967	$39,227	$25,884	$17,879	$9,873
FBWT VARIANCE	-$208,690	$23,877	$26,499	$19,586	$17,266	$23,300
FBWT VARIANCE %	19.12%	-16.36%	-67.55%	-75.67%	-96.57%	-235.98%
PERFORMANCE CONDITION	GREEN	RED	RED	RED	RED	RED
PERFORMANCE SCORE	4	1	1	1	1	1

PERFORMANCE ANALYSIS
BASIC SYM: 1106 FY FULL: 2000

Amount in Thousands

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- **Scoring Variances**
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	2000	2001	2002	2003	2004
AUTH	$2,765,798	$2,765,798	$2,765,636	$2,765,636	$2,765,636
OBLIG	$2,761,248	$2,759,326	$2,746,564	$2,742,402	$2,739,081
OBLIG GOAL %	100%	100%	100%	100%	100%
UNOBLIG BALANCE	$4,550	$6,472	$19,072	$23,234	$26,555
OBLIG RATE	99.84%	99.77%	99.31%	99.16%	99.04%
PERFORMANCE CONDITION	GREEN	GREEN	YELLOW	RED	RED
PERFORMANCE SCORE	4	4	3	1	1
ULO	$869,005	$89,965	-$11,823	-$2,749	$2,619
ULO GOAL %	41.00%	5.47%	1.80%	1.47%	0.67%
ULO GOAL	$1,133,977	$151,289	$49,781	$40,655	$18,530
ULO VARIANCE	-$264,972	-$61,324	-$61,604	-$43,404	-$15,911
ULO VARIANCE %	23.37%	40.53%	123.75%	106.76%	85.87%
PERFORMANCE CONDITION	GREEN	GREEN	RED	RED	GREEN
PERFORMANCE SCORE	4	4	1	1	4
OUTLAYS	$1,892,243	$2,669,361	$2,758,387	$2,745,151	$2,736,462
OUTLAY GOAL %	59.00%	94.53%	98.53%	99.03%	99.33%
OUTLAYS GOAL	$1,631,821	$2,614,509	$2,724,981	$2,738,809	$2,747,106
OUTLAY VARIANCE	$260,422	$54,852	$33,406	$6,342	-$10,644
OUTLAY VARIANCE %	15.96%	2.10%	1.23%	0.23%	-0.39%
PERFORMANCE CONDITION	GREEN	GREEN	GREEN	GREEN	GREEN
PERFORMANCE SCORE	4	4	4	4	4
FBWT	$873,555	$96,437	$7,249	$20,485	$29,174
FBWT GOAL %	41.00%	5.47%	1.47%	0.97%	0.67%
FBWT GOAL	$1,133,977	$151,289	$40,655	$26,827	$18,530
FBWT VARIANCE	-$260,422	-$54,852	-$33,406	-$6,342	$10,644
FBWT VARIANCE %	22.97%	36.26%	82.17%	23.64%	-57.44%
PERFORMANCE CONDITION	GREEN	GREEN	GREEN	GREEN	RED
PERFORMANCE SCORE	4	4	4	4	1

PERFORMANCE ANALYSIS
BASIC SYM: 1106 FY FULL: 2001

Amount in Thousands

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  4) Green
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  5) 99.3
  6) 99.2
  7) 99.1 or Less

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	2001	2002	2003	2004
AUTH	$2,854,362	$2,853,494	$2,849,570	$2,849,570
OBLIG	$2,852,159	$2,843,898	$2,831,436	$2,831,897
OBLIG GOAL %	100%	100%	100%	100%
UNOBLIG BALANCE	$2,203	$9,596	$18,134	$17,673
OBLIG RATE	99.92%	99.66%	99.36%	99.38%
PERFORMANCE CONDITION	GREEN	GREEN	YELLOW	YELLOW
PERFORMANCE SCORE	4	4	3	3
ULO	$958,237	$243,498	$92,204	$70,051
ULO GOAL %	41.00%	5.47%	1.80%	1.47%
ULO GOAL	$1,170,288	$156,086	$51,292	$41,889
ULO VARIANCE	-$212,051	$87,412	$40,912	$28,162
ULO VARIANCE %	18.12%	-56.00%	-79.76%	-67.23%
PERFORMANCE CONDITION	GREEN	RED	RED	RED
PERFORMANCE SCORE	4	1	1	1
OUTLAYS	$1,893,922	$2,600,400	$2,739,232	$2,761,846
OUTLAY GOAL %	59.00%	94.53%	98.53%	99.03%
OUTLAYS GOAL	$1,684,074	$2,697,408	$2,807,681	$2,821,929
OUTLAY VARIANCE	$209,848	-$97,008	-$68,449	-$60,083
OUTLAY VARIANCE %	12.46%	-3.60%	-2.44%	-2.13%
PERFORMANCE CONDITION	GREEN	RED	RED	RED
PERFORMANCE SCORE	4	1	1	1
FBWT	$960,440	$253,094	$110,338	$87,724
FBWT GOAL %	41.00%	5.47%	1.47%	0.97%
FBWT GOAL	$1,170,288	$156,086	$41,889	$27,641
FBWT VARIANCE	-$209,848	$97,008	$68,449	$60,083
FBWT VARIANCE %	17.93%	-62.15%	-163.41%	-217.37%
PERFORMANCE CONDITION	GREEN	RED	RED	RED
PERFORMANCE SCORE	4	1	1	1

PERFORMANCE ANALYSIS
BASIC SYM: 1106 FY FULL: 2002

Amount in Thousands

- Scoring Criteria
  4) Green
  5) Yellow
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  7) Red

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  5) 99.3
  6) 99.2
  7) 99.1 or Less

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	2002	2003	2004
AUTH	$2,965,639	$2,967,239	$2,967,239
OBLIG	$2,964,136	$2,962,512	$2,965,317
OBLIG GOAL %	100%	100%	100%
UNOBLIG BALANCE	$1,503	$4,727	$1,922
OBLIG RATE	99.95%	99.84%	99.94%
PERFORMANCE CONDITION	GREEN	GREEN	GREEN
PERFORMANCE SCORE	4	4	4
ULO	$891,352	$153,684	$86,415
ULO GOAL %	41.00%	5.47%	1.80%
ULO GOAL	$1,215,912	$162,308	$53,410
ULO VARIANCE	-$324,560	-$8,624	$33,005
ULO VARIANCE %	26.69%	5.31%	-61.79%
PERFORMANCE CONDITION	GREEN	GREEN	RED
PERFORMANCE SCORE	4	4	1
OUTLAYS	$2,072,784	$2,808,828	$2,878,902
OUTLAY GOAL %	59.00%	94.53%	98.53%
OUTLAYS GOAL	$1,749,727	$2,804,931	$2,923,621
OUTLAY VARIANCE	$323,057	$3,897	-$44,719
OUTLAY VARIANCE %	18.46%	0.14%	-1.53%
PERFORMANCE CONDITION	GREEN	GREEN	RED
PERFORMANCE SCORE	4	4	1
FBWT	$892,855	$158,411	$88,337
FBWT GOAL %	41.00%	5.47%	1.47%
FBWT GOAL	$1,215,912	$162,308	$43,618
FBWT VARIANCE	-$323,057	-$3,897	$44,719
FBWT VARIANCE %	26.57%	2.40%	-102.52%
PERFORMANCE CONDITION	GREEN	GREEN	RED
PERFORMANCE SCORE	4	4	1

PERFORMANCE ANALYSIS
BASIC SYM: 1106 FY FULL 2003

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  4) Green
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	2003	2004
AUTH	$5,525,673	$5,525,673
OBLIG	$5,523,999	$5,509,979
OBLIG GOAL %	100%	100%
UNOBIG BALANCE	$1,674	$15,694
OBLIG RATE	99.97%	99.72%
PERFORMANCE CONDITION	GREEN	GREEN
PERFORMANCE SCORE	4	4
ULO	$2,138,006	$1,106,676
ULO GOAL %	41.00%	5.47%
ULO GOAL	$2,265,526	$302,254
ULO VARIANCE	-$127,520	$804,422
ULO VARIANCE %	5.63%	-266.14%
PERFORMANCE CONDITION	GREEN	RED
PERFORMANCE SCORE	4	1
OUTLAYS	$3,385,993	$4,403,303
OUTLAY GOAL %	59.00%	94.53%
OUTLAYS GOAL	$3,260,147	$5,223,419
OUTLAY VARIANCE	$125,846	-$820,116
OUTLAY VARIANCE %	3.86%	-15.70%
PERFORMANCE CONDITION	GREEN	RED
PERFORMANCE SCORE	4	1
FBWT	$2,139,680	$1,122,370
FBWT GOAL %	41.00%	5.47%
FBWT GOAL	$2,265,526	$302,254
FBWT VARIANCE	-$125,846	$820,116
FBWT VARIANCE %	5.55%	-271.33%
PERFORMANCE CONDITION	GREEN	RED
PERFORMANCE SCORE	4	1

PERFORMANCE ANALYSIS
BASIC SYM: 1106 FY
FULL: 2004

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  4) Green
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  6) 99.2
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	2004
AUTH	$4,633,615
OBLIG	$2,477,830
OBLIG GOAL %	49.52%
UNOBLIG BALANCE	$2,155,785
OBLIG RATE	53.48%
PERFORMANCE CONDITION	GREEN
PERFORMANCE SCORE	4
ULO	$1,241,198
ULO GOAL %	41.00%
ULO GOAL	$1,899,782
ULO VARIANCE	-$658,584
ULO VARIANCE %	34.67%
PERFORMANCE CONDITION	RED
PERFORMANCE SCORE	1
OUTLAYS	$1,236,632
OUTLAY GOAL %	59.00%
OUTLAYS GOAL	$2,733,833
OUTLAY VARIANCE	-$1,497,201
OUTLAY VARIANCE %	54.77%
PERFORMANCE CONDITION	RED
PERFORMANCE SCORE	1
FBWT	$3,396,983
FBWT GOAL %	41.00%
FBWT GOAL	$1,899,782
FBWT VARIANCE	$1,497,201
FBWT VARIANCE %	-78.81%
PERFORMANCE CONDITION	RED
PERFORMANCE SCORE	1

Questions?